

January 3, 2021

**ANNEX 4
CURRENCY CONVERSION**

1. Turnover and Operating Cash Flow:

A Member's or Guarantor's Turnover / Operating Cash Flow (as the case may be), shall be converted to NIS in accordance with the average exchange rates for the relevant calendar fiscal year, forming the basis of its Financial Statements, as presented below:

a) Annual Average Exchange Rates for End of fiscal year December 31st:

Currency	2017	2018	2019
EUR	4.0622	4.2442	3.9926
USD	3.5997	3.5970	3.5643
GBP	4.6324	4.7973	4.5508
RMB	0.5327	0.5443	0.5160
AUD	2.7591	2.6886	2.4792
HKD	0.4619	0.4589	0.4549
TWD	0.1184	0.1194	0.1153
TRY	0.9858	0.7436	0.6280

b) Annual Average Exchange Rates for End of fiscal year March 31st:

Currency	2017	2018	2019	2020
EUR	4.1652	4.1344	4.2160	3.9211
USD	3.7959	3.5299	3.6431	3.5280
GBP	4.9649	4.6825	4.7791	4.4832
AUD	2.8580	2.7318	2.6569	2.4057
HKD	0.4892	0.4520	0.4646	0.4513
TWD	0.1196	0.1178	0.1194	0.1148
TRY	1.1850	0.9594	0.6959	0.6019

c) Annual Average Exchange Rates for End of fiscal year **July 31st**:

Currency	2017	2018	2019	2020
EUR	4.0641	4.2234	4.1354	3.8744
USD	3.7151	3.5378	3.6377	3.4967
GBP	4.7106	4.7650	4.6835	4.4135
AUD	2.8106	2.7284	2.5897	2.3509
HKD	0.4782	0.4519	0.4642	0.4490
TWD	0.1197	0.1185	0.1177	0.1155
TRY	1.0848	0.8889	0.6395	0.5627

d) Annual Average Exchange Rates for End of fiscal year **September 30st**:

Currency	2017	2018	2019	2020
EUR	4.0590	4.2206	4.0829	3.8972
USD	3.6794	3.5476	3.6178	3.4783
GBP	4.6565	4.7704	4.6171	4.4386
AUD	2.8021	2.6985	2.5473	2.3633
HKD	0.4729	0.4529	0.4617	0.4474
TWD	0.1194	0.1184	0.1167	0.1162
TRY	1.0439	0.8033	0.6451	0.5337

2. Equity and Assets Under Management:

A Member's or Guarantor's equity and Assets under Management shall be converted to NIS in accordance with exchange rates on the last day of the relevant calendar fiscal year, forming the basis of its Financial Statements, presented below:

a) Currency Exchange Rate for **December 31st**:

Currency	31-12-2019
EUR	3.8782
USD	3.4560
GBP	4.5597
RMB	0.4964
AUD	2.4231
HKD	0.4437
TWD	0.1155
TRY	0.5802

b) Currency Exchange Rate for March 31st:

Currency	31-03-2019	31-03-2020
EUR	4.0782	3.9003
USD	3.6320	3.5650
GBP	4.7326	4.3986
AUD	2.5729	2.1722
HKD	0.4627	0.4599
TWD	0.1177	0.1179
TRY	0.6428	0.5412

c) Currency Exchange Rate for July 31st:

Currency	31-07-2019	31-07-2020
EUR	3.8997	4.0388
USD	3.4990	3.4080
GBP	4.2583	4.4720
AUD	2.4117	2.4504

Currency	31-07-2019	31-07-2020
HKD	0.4470	0.4397
TWD	0.1125	0.1162
TRY	0.6330	0.4890

d) Currency Exchange Rate for September 30st:

Currency	30-09-2019	30-09-2020
EUR	3.8050	4.0258
USD	3.4820	3.4410
GBP	4.2800	4.4108
AUD	2.3548	2.4483
HKD	0.4441	0.4440
TWD	0.1121	0.1189
TRY	0.6188	0.4424

3. Contract Value for the purpose of Professional Pre-Qualification Requirements, Section 4.5 (Project Execution, Management and Organization Experience) of the Invitation:

The entire Contract Value of the demonstrated Infrastructure Project shall be converted to NIS based on the average annual exchange rate specified below for the year on which the referenced Infrastructure Project was Completed.

For the avoidance of doubt, there is no requirement for the Contract Value (or any part thereof) to be paid during the year of its Completion.

Currency	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
EUR	5.2671	5.4692	4.9502	4.9775	4.9527	4.7965	4.7466	4.3116	4.2496	4.0622	4.2442	3.9926	3.9252
USD	3.5863	3.9228	3.7319	3.5791	3.8580	3.6094	3.5774	3.8839	3.8406	3.5997	3.5970	3.5643	3.4367
GBP	6.6304	6.1423	5.7711	5.7371	6.1105	5.6500	5.8882	5.9394	5.2101	4.6324	4.7973	4.5508	4.4130
RMB	0.5162	0.5743	0.5513	0.5538	0.6115	0.5871	0.5806	0.6182	0.5784	0.5327	0.5443	0.5160	0.4973
AUD	3.0508	3.1083	3.4334	3.6936	3.9944	3.4948	3.2247	2.9243	2.8554	2.7591	2.6886	2.4792	2.3766
HKD	0.4606	0.5061	0.4804	0.4598	0.4974	0.4653	0.4613	0.5010	0.4948	0.4619	0.4589	0.4549	0.4431
TWD	0.1138	0.1188	0.1185	0.1218	0.1305	0.1216	0.1181	0.1224	0.1192	0.1184	0.1194	0.1153	0.1166
TRY	2.7628	2.5284	2.4794	2.1291	2.1407	1.8932	1.6331	1.4251	1.2711	0.9858	0.7436	0.6280	0.4873
SAR	0.9563	1.0461	0.9952	0.9544	1.0288	0.9625	0.9540	1.0357	1.0242	0.9599	0.9592	0.9505	0.9165
BRL	1.9569	1.9638	2.1204	2.1402	1.9749	1.6733	1.5215	1.1642	1.1024	1.1281	0.9851	0.9037	0.6663

~~Applicable exchange rates for the year 2020 will be published at least 30 days prior to the PQ Submission Date and shall reflect the most updated information known on such publication date.~~

4. Amount of External Financing for the purpose of Financial Pre-Qualification Requirements Section 5.4 (Securing External Finance for an Infrastructure Project) and amount of investments in Infrastructure Projects or in companies/initiatives for the purpose of Section 5.6.3.2 (Investment Entities) of the Invitation:

For the purpose of both of the above: the amounts shall be converted to NIS based on the average annual exchange rate specified below for the year on which the financing agreement or the investment agreement (as applicable) was executed (signed).

For the avoidance of doubt, there is no requirement for the External Financing or investments (or any part thereof) to be paid or obtained (as the case may be) during the year in which the financing agreement or investment agreement was executed.

Currency	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
EUR	4.9502	4.9775	4.9527	4.7965	4.7466	4.3116	4.2496	4.0622	4.2442	3.9926	3.9252
USD	3.7319	3.5791	3.8580	3.6094	3.5774	3.8839	3.8406	3.5997	3.5970	3.5643	3.4367
GBP	5.7711	5.7371	6.1105	5.6500	5.8882	5.9394	5.2101	4.6324	4.7973	4.5508	4.4130
RMB	0.5513	0.5538	0.6115	0.5871	0.5806	0.6182	0.5784	0.5327	0.5443	0.5160	0.4973
AUD	3.4334	3.6936	3.9944	3.4948	3.2247	2.9243	2.8554	2.7591	2.6886	2.4792	2.3766
HKD	0.4804	0.4598	0.4974	0.4653	0.4613	0.5010	0.4948	0.4619	0.4589	0.4549	0.4431
TWD	0.1185	0.1218	0.1305	0.1216	0.1181	0.1224	0.1192	0.1184	0.1194	0.1153	0.1166
TRY	2.4794	2.1291	2.1407	1.8932	1.6331	1.4251	1.2711	0.9858	0.7436	0.6280	0.4873
SAR	0.9952	0.9544	1.0288	0.9625	0.9540	1.0357	1.0242	0.9599	0.9592	0.9505	0.9165
BRL	2.1204	2.1402	1.9749	1.6733	1.5215	1.1642	1.1024	1.1281	0.9851	0.9037	0.6663

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